

**Respected Shareholders,**

We are pleased to present to you a summary of the results of the operations for the 6 months' period ended 30<sup>th</sup> June 2023.

**Operating performance:**

**REVENUE:** Group Revenue for the period ended June 2023 has reached RO 1439.2 million compared to RO 1294.6 million for the corresponding period 2022, an increase of 11.2%. The Group revenue include acquired business of Zain Group, which contributed revenues of RO 1149.4 Mn.

**EXPENSES:** Group's total Operating expenses (including depreciation) increased to RO 709.4 Mn compared to RO 631.4 Mn for the corresponding period 2022, an increase of 12.3%.

**NET PROFIT:** The Group Net Profit after tax has grown by 31.3%% touching RO 168.9 Mn compared to RO 128.6 Mn in 2022. After adjusting for minority interest the net profit for the period is RO 38.5 Mn compared to RO 34.6 Mn in 2022, an increase of 11.2%

Group Earning per Share (EPS) for the period ended June 2023 is RO 0.051 compared to RO 0.046 for the corresponding period of year 2022.

**Omantel Domestic operations (*Domestic performance*)**

Revenues reached RO 305.4 million compared to RO 276.8 million for the corresponding period 2022. Revenue growth is mainly coming from wholesale transit voice revenue which increased by 37.7% and device revenue which increased by 56%. Besides this growth was achieved in Core revenues which is coming from Mobile Postpaid revenue which increased by 11.1% and Fixed Broadband revenues which increased by 4%.

Net Profit for the six months ended June 2023 stands at RO 39.8 Mn compared to RO 40.2 Mn in the previous period. In spite of the aggressive competition in both Mobile and Fixed segments net profit is maintained at similar levels compared to last year on account of sustainable revenue growth in Postpaid Mobile revenue, fixed broadband revenue and reduction in finance cost.

**SUBSCRIBER BASE**

The total domestic subscriber base as of June 2023 (including mobile and fixed businesses) was 3.3 Mn (excluding Mobile Resellers) compared to 3.1 Mn of the corresponding period of the previous year, an increase of 5.6% over the last year. Total subscriber base with mobile resellers reached 3.8 Mn. Zain's total subscriber base as of Jun 2023 was 53.4 Mn compared to 51.7 Mn of the corresponding period of the previous year, an increase of 3.3% over the last year.

### **Subsidiary Companies:**

#### **1) Mobile Telecommunication Company (Zain):**

Zain Group revenues as of Jun 2023 was RO 1,149.4 Mn compared to RO 1,022.4 Mn of the corresponding period of the previous year, an increase of 12.4% over the last year. EBITDA stands at RO 429.4 Mn, compared to the corresponding period EBITDA of RO 394.5 Mn recording an increase of 8.8%. Net profit stands at RO 188.1 Mn compared to RO 135.4 Mn of the previous period, an increase of 39% over the last year.

**Domestic Market Share:** Omantel's Mobile market share (*including Mobile Resellers*) is 47.5%.The Fixed Telephone (post & pre-paid) market share is 72.8%.

### **Thanks and appreciation**

We take this opportunity to express our heartfelt thanks to our shareholders and loyal customers for their continued support that enabled us to achieve these excellent results. Also, we wholeheartedly appreciate the sincere contribution of the Executive Management and Employees for the performance in the market challenging situation. With your support, we are confident that Omantel will continue its good performance and will be able to reach new heights of excellence.

On behalf of the Board of Directors and the staff, we are honored to express our sincere gratitude to His Majesty Sultan Haitham bin Tariq for His visionary leadership. We pray to Almighty Allah to grant him long live, health and welfare to achieve more progress, prosperity and welfare for Oman and its people.

**CHAIRMAN**